

Secular Themes in the Equity Markets



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AGENDA

Introduction

Personalized Health

Pet Spend

Cloud Computing

Q&A

DRIVERS OF PERFORMANCE

SECULAR THEMES (60-80%)

- Company specific fundamental analysis
- Identify themes we believe represent significant longer-term shifts in spending

PRODUCT CYCLES (15-25%)

- Identify companies in the midst of a strong new product cycle
- Strong intellectual property
- Ability to gain market share

CYCLICAL TRENDS (5-15%)

- Identify strong end markets
- Select companies that we believe can take advantage of cyclical tailwinds

CURRENT SECULAR THEMES

ARISTOTLE ATLANTIC'S SECULAR THEMES

Cloud Computing

- Corporate Restructuring

Data Analysis / Data Monetization

Digital Connectivity

- E-Commerce
- Emerging Markets Consumer
- Energy Security

Expanding Health Care Consumption

Fintech

Healthy Living / Vanity

Infrastructure Upgrade

Intelligent Environments / Artificial Intelligence

5G

Personalized Health

- Pet Spend
- Pricing Disruption

Product, Food and Health Safety

- Private Label

Renewable Energy / Energy Efficiency

Security

- Shared Economy

PERSONALIZED HEALTH

Secular Theme 1

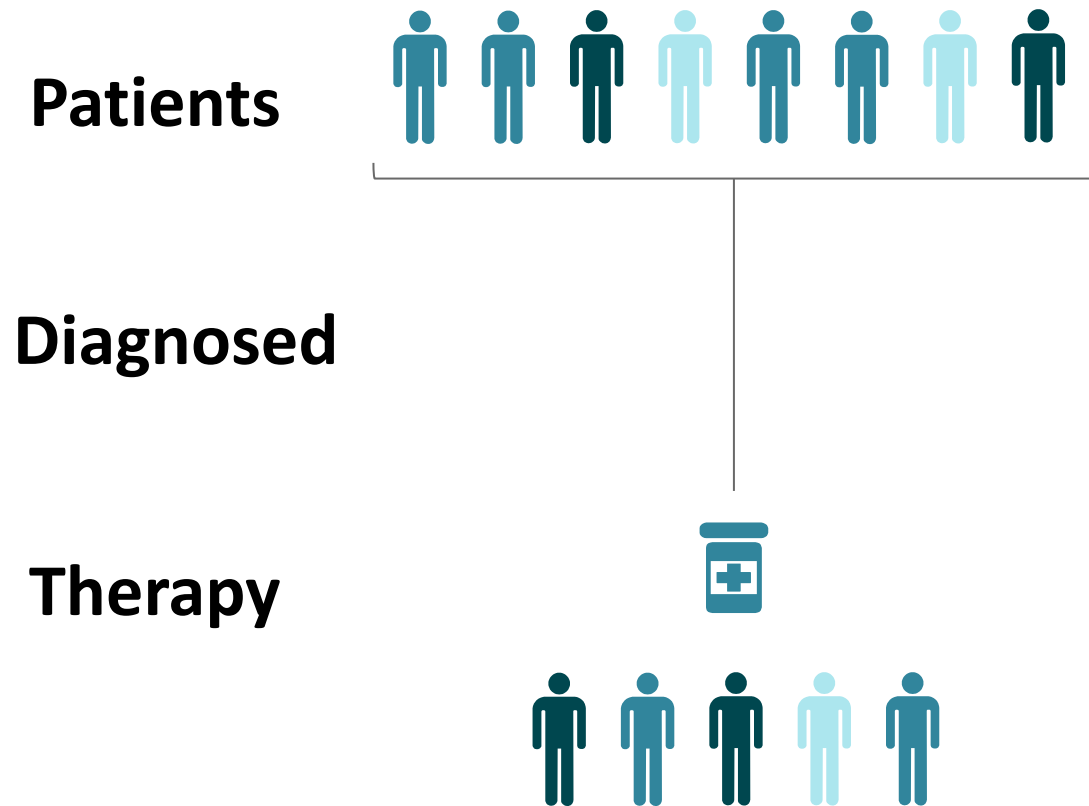
PERSONALIZED HEALTH

- **Definition:** Using advanced technology to tailor customized solutions based upon an individual's specific disease state
- **Goal:** Identify therapies that can deliver better patient outcomes with fewer side effects
- **Opportunities:** Biopharmaceutical companies using targeted trials, and companies that use devices to monitor and aid in treatment

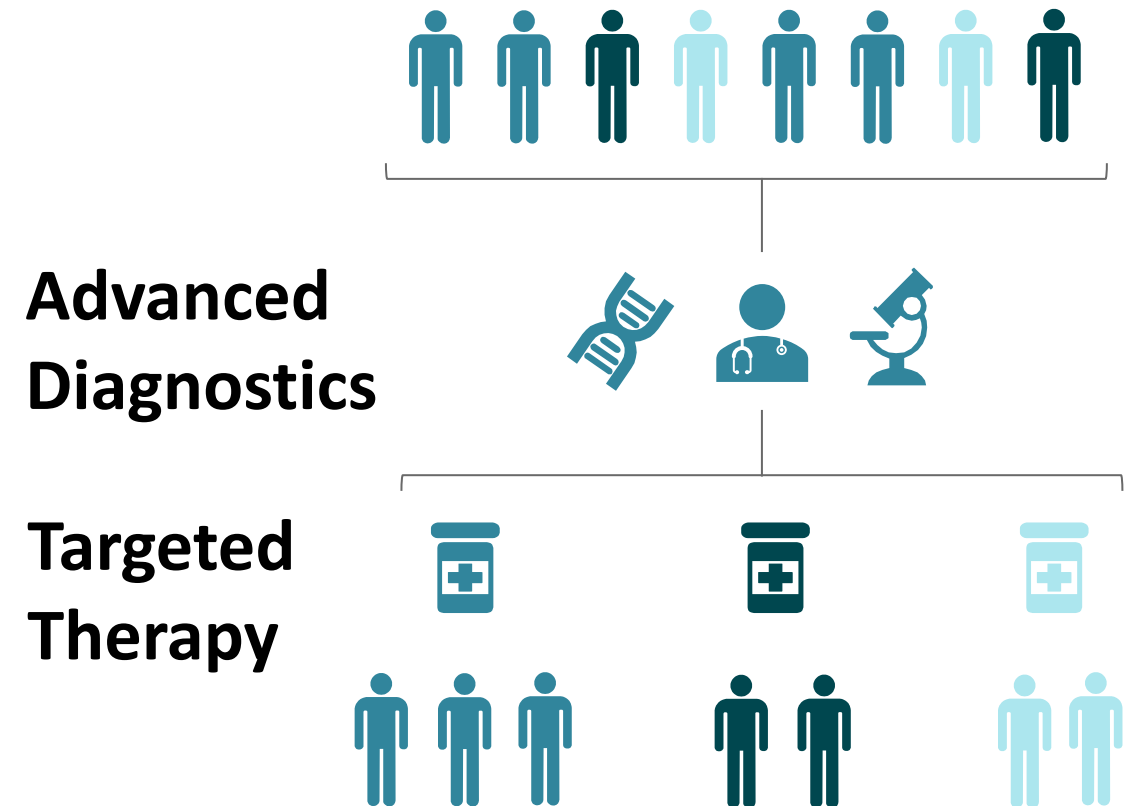


PERSONALIZED HEALTH

Without Personalized Medicine

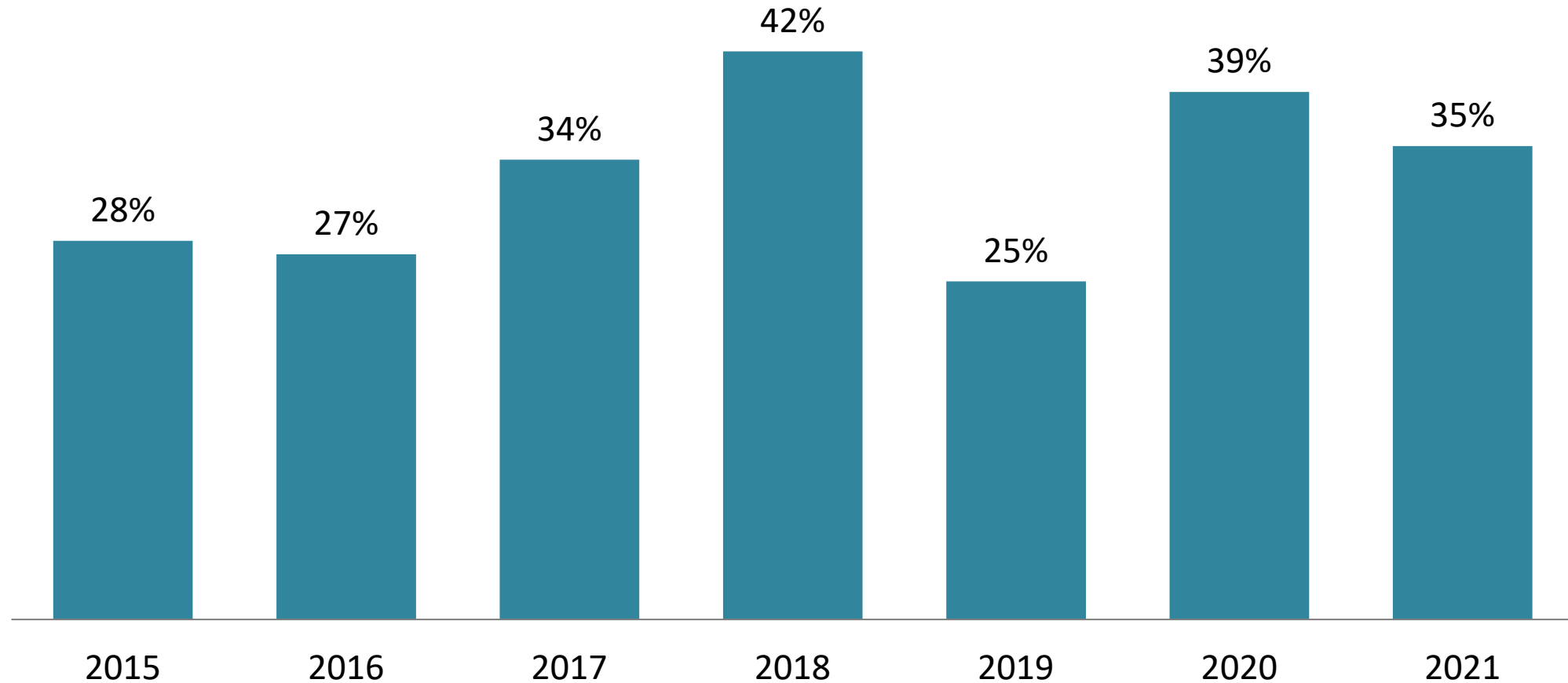


With Personalized Medicine



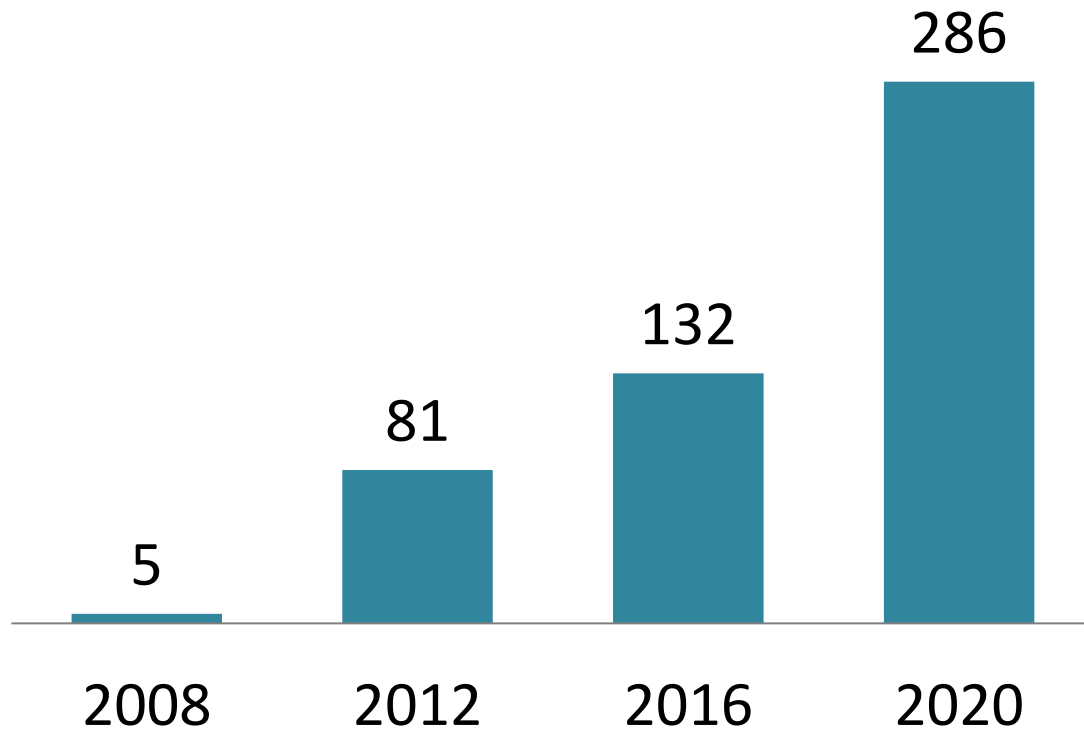
PERSONALIZED HEALTH

Personalized Medicines as % of FDA approvals

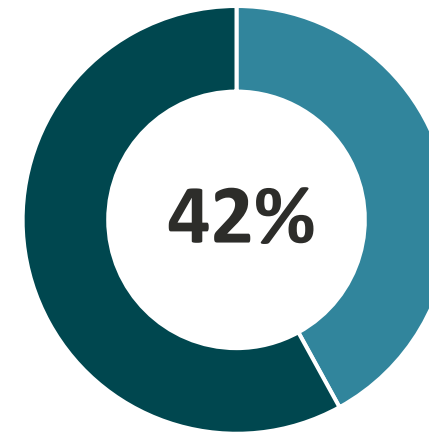


PERSONALIZED HEALTH

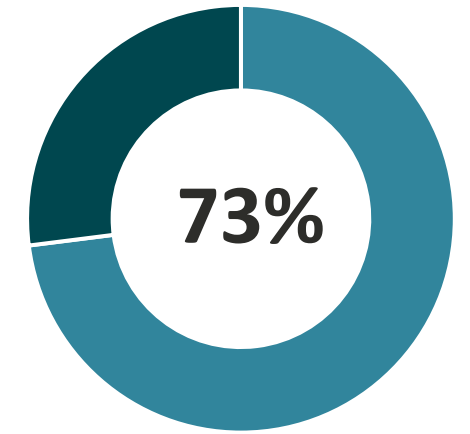
Number of Personalized Medicines Has Increased Steadily Since 2008¹



The Biopharmaceutical Industry is Committed to Personalized Medicine²



of all drugs in
development are
personalized
medicines



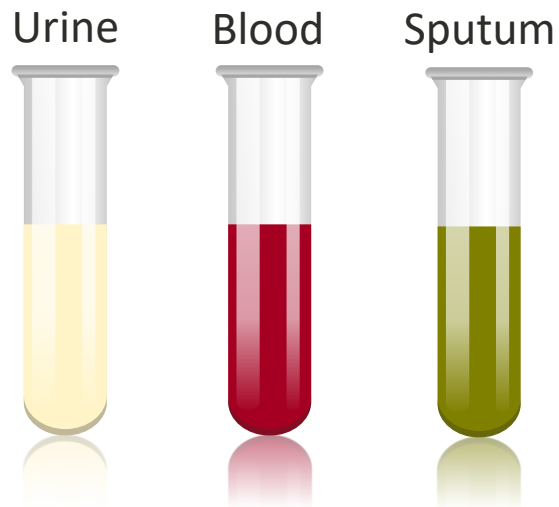
of oncology drugs
in development
are personalized
medicines

¹Source: Personalized Medicine Coalition. ²Source: Tufts Center for the Study of Drug Development.

PERSONALIZED HEALTH

Liquid Biopsy

A new, non-invasive technique that can detect disease biomarkers in:



Liquid biopsy is useful when:

- Not enough tissue sample is available
- A tumor is hard to reach
- Regular monitoring is needed

Liquid biopsies can be analyzed for:

- Presence of cancer cells
- DNA
- Other material released by cancer cells

PERSONALIZED HEALTH

Companies We Believe are Poised to Benefit from Personalized Health



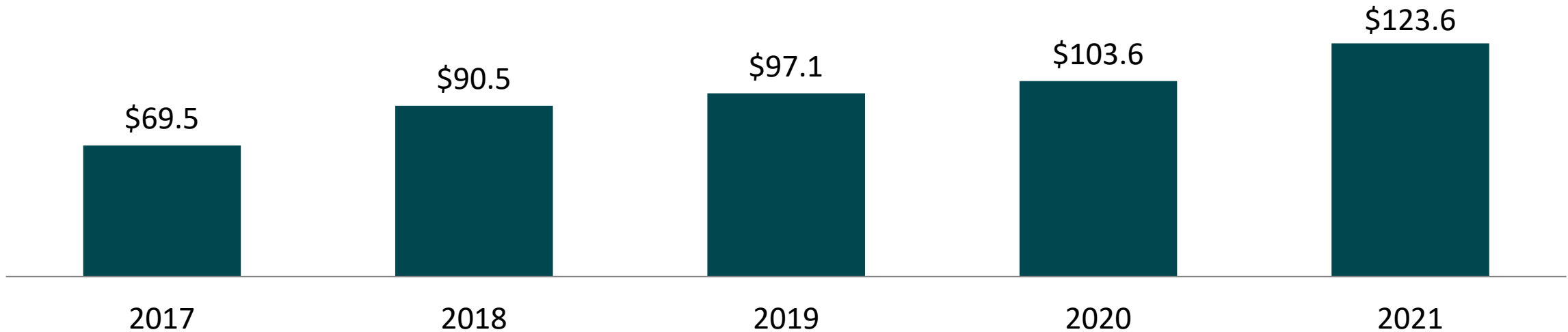
The companies identified on this slide are examples of holdings and are subject to change without notice. The companies have been selected to help illustrate the investment process described herein. A complete list of holdings is available upon request. The investment examples were selected based on the following criteria; all Aristotle Atlantic holdings identified under Personalized Medicine as an investable secular theme as of 6.30.2022. Please see important disclosures at the end of this document.

PET SPEND

Secular Theme 2

PET SPEND

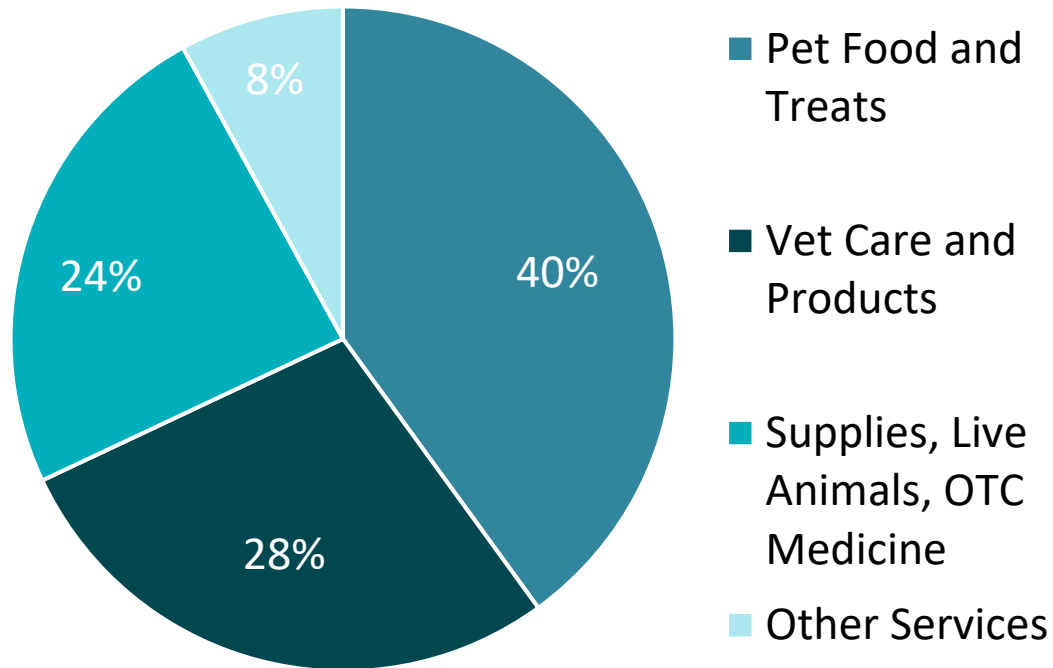
Total U.S. Pet Industry Expenditures (Billions of U.S. Dollars)



- Pets are being thought of more as a member of the family
- In 2022, 70% (90 million) of all households in the U.S. owned a pet, up from ~56% when the survey was first taken in 1988

PET SPEND

U.S. Pet Expenditure Breakdown \$123.6B in 2021

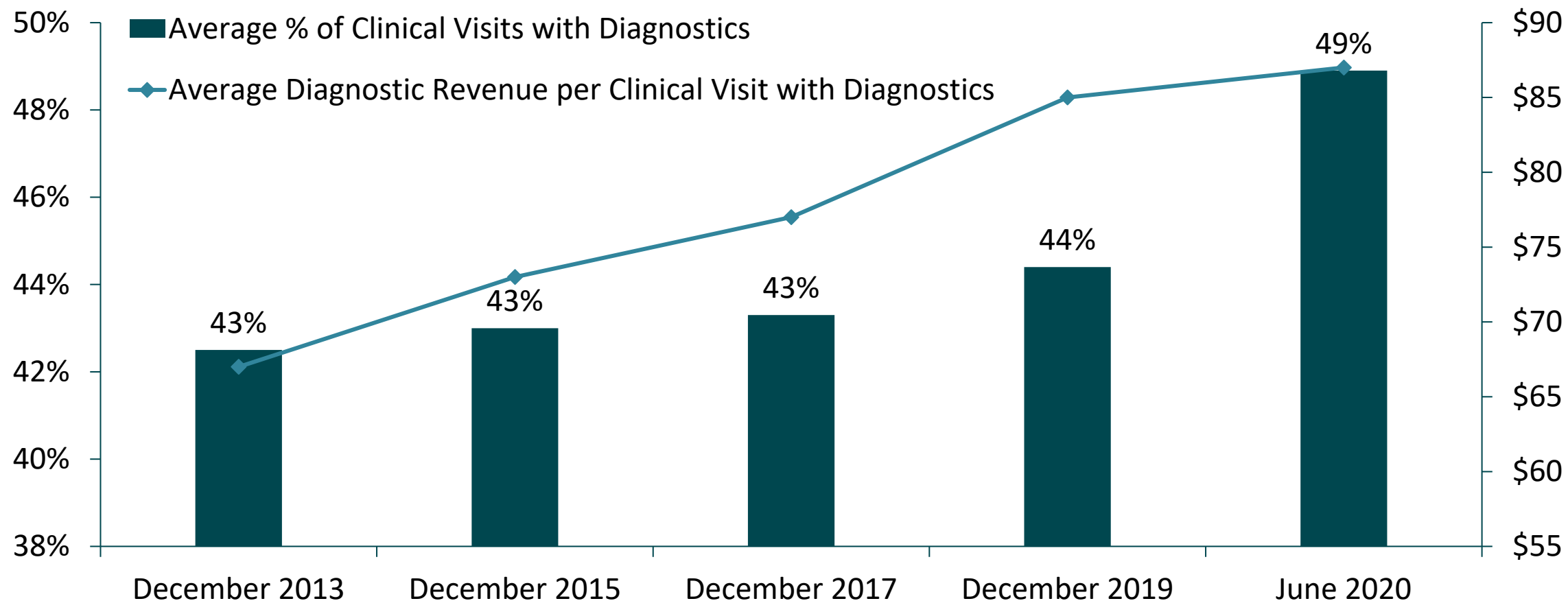


Basic Annual Expenditures for Dog and Cat Owners

	Dogs	Cats
Surgical Vet Visits	\$458	\$201
Routine Vet Visits	\$242	\$178
Food	\$287	\$254
Food Treats	\$81	\$72
Kennel/Boarding	\$228	\$78
Vitamins	\$81	\$47
Grooming	\$47	\$31
Toys	\$56	\$41
Total	\$1,480	\$902

PET SPEND

Veterinary Practices are Increasing the Standard of Care



PET SPEND

Company We Believe are Poised to Benefit from Pet Spend

- Leader in diagnostics tests and information systems for veterinary practices
- Vets use Idexx's VetTest analyzers for blood and urine chemistry and its SNAP in-office test kits to detect heartworms, feline leukemia and other diseases



CLOUD COMPUTING

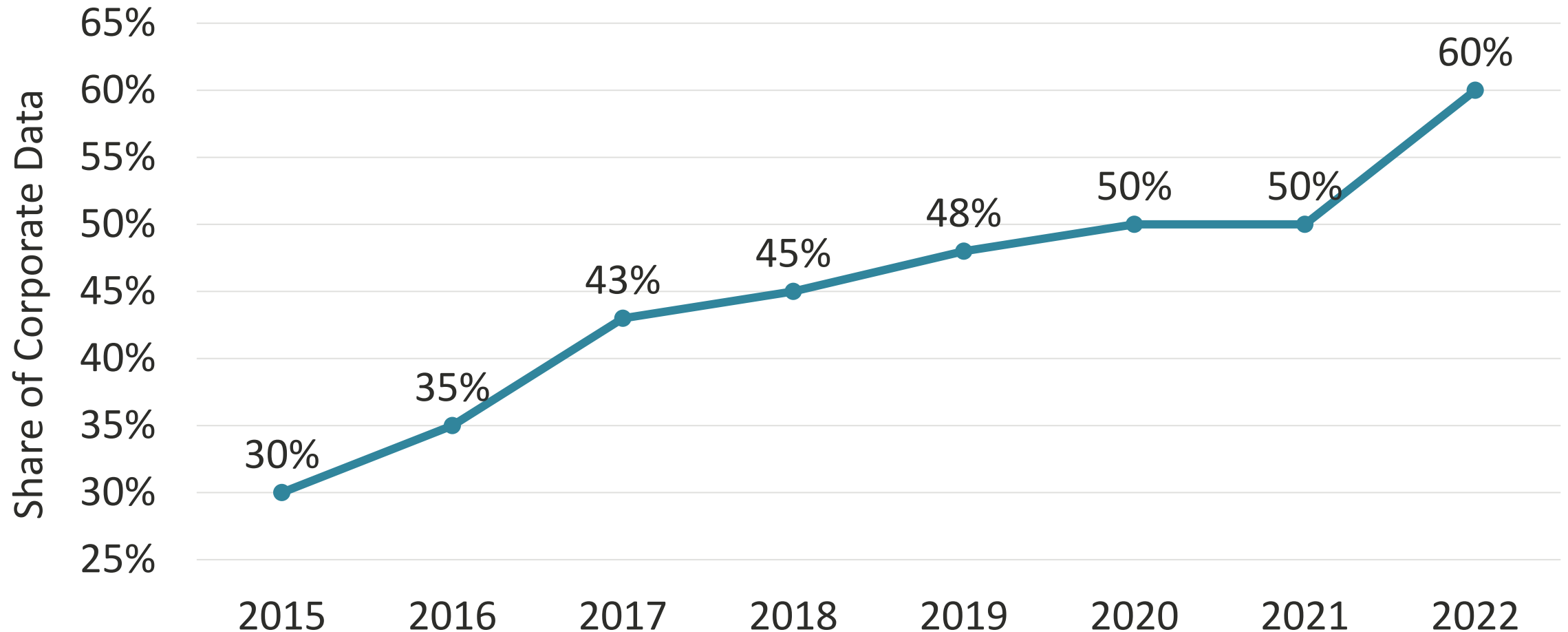
Secular Theme 3

CLOUD COMPUTING

- Cloud Computing is the delivery of computing services—including servers, storage, databases, networking, software, analytics, and intelligence—over the Internet (“the cloud”) to offer faster innovation, flexible resources, and economies of scale
- More functions may move to the cloud as people’s acceptance and comfort with security and functionality improve

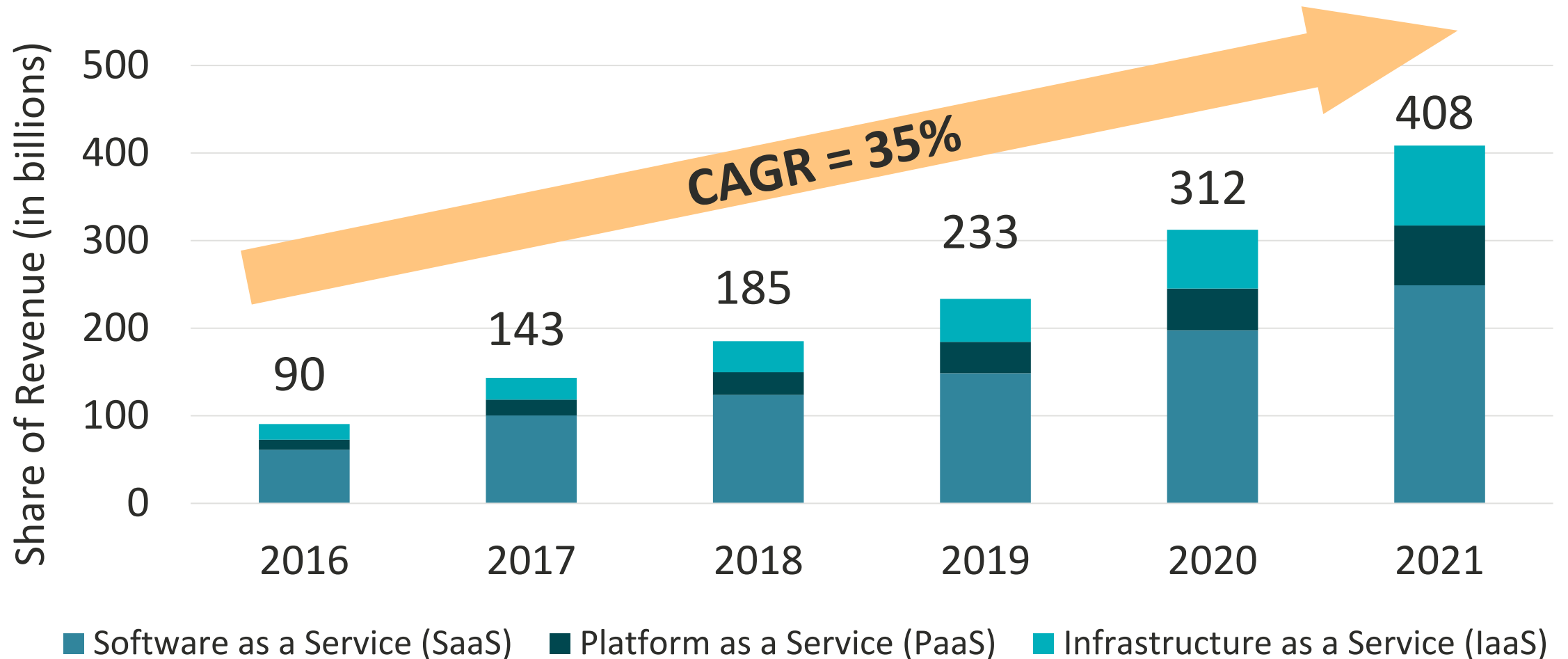
CLOUD COMPUTING

Share of Corporate Data Stored in the Cloud Over Time



CLOUD COMPUTING

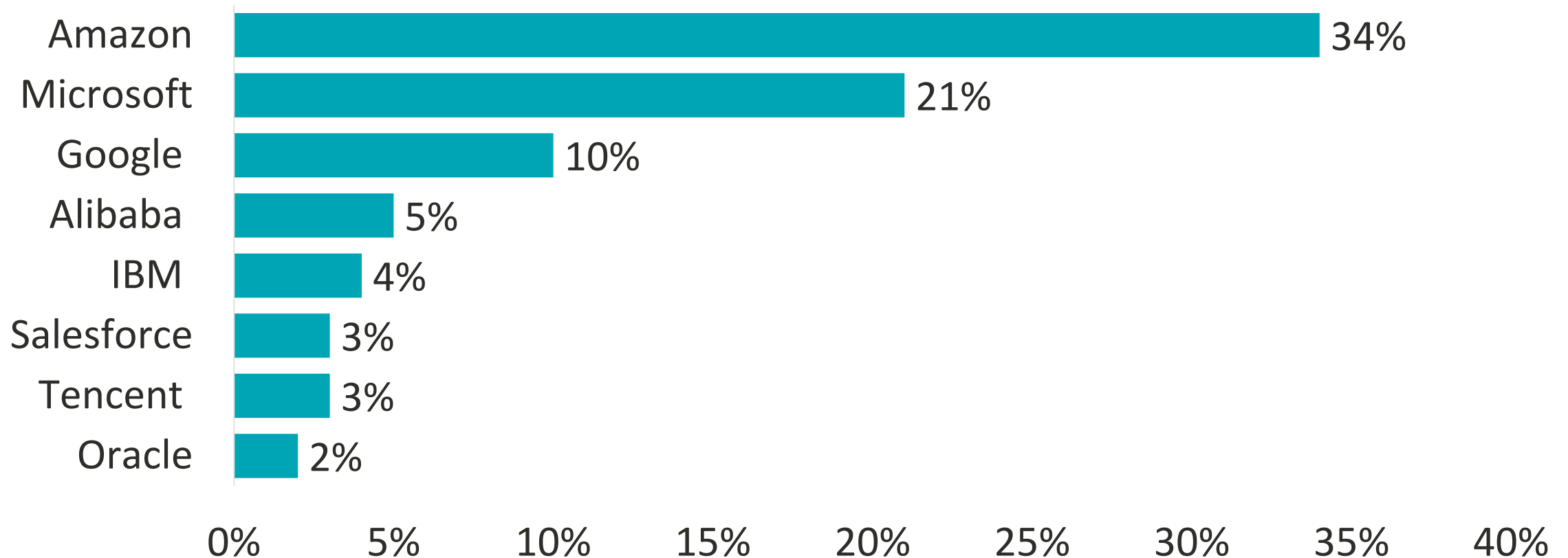
Global Public IT Cloud Services Revenue 2016-2021, by segment



CLOUD COMPUTING

Amazon Leads \$200-Billion Cloud Market

- Worldwide market share of leading cloud infrastructure service providers in Q2 2022*



Source: Statista; Synergy Research Group

*Includes platform as a service (PaaS) and infrastructure as a service (IaaS) as well as hosted private cloud services.

Figure for illustrative purposes only. The companies shown above represent current and prior holdings as well as companies that are not held within our strategies.

CLOUD COMPUTING

Companies We Believe are Poised to Benefit from Cloud Computing



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AAP-2209-8